



SW1025 and SW1050 IT bootcamp

Doing business with OMES Information Services



OKLAHOMA
Office of Management
& Enterprise Services

Bootcamp agenda

- OMES IS supplier management overview.
- Navigating OMES' processes.
- Resources.
- Q&A.



OKLAHOMA
Office of Management
& Enterprise Services

Engaging during the session

- Type your questions in the chat.
- Resources will be shared after the meeting.



OKLAHOMA
Office of Management
& Enterprise Services

IS Supplier Management



Contacts

➤ [Strategic Alliance Management.](#)

➤ [Glenda Caudle.](#)

➤ [Carissa Terry.](#)

➤ [Lauren Kelliher.](#)



OKLAHOMA
Office of Management
& Enterprise Services

Getting started



- Visit our [Doing Business page](#) to learn more about providing IT services to the state.
- As rolling RFPs, the statewide contracts SW1025 and SW1050 represent an innovative way to do IT business with the state.
- You are encouraged to also regularly check our [IT solicitations page](#) for opportunities to bid.



OKLAHOMA
Office of Management
& Enterprise Services

OMES IS reference architecture



Be familiar with the OMES IS reference architecture (RA): the strategic map for the state's technology solutions. All proposed solutions must align with the [state's RA](#).

RA highlights:

- ▶ To get on the RA, your solution must fill a gap on the RA or address an area where the state doesn't have a standard or a well-defined solution.
- ▶ Clearly define where your company may be a best fit.
- ▶ If a solution you intend to present is a duplicative technology, you must address why we should have two solutions in the box.



IT standards



The CIO has statutory authority to issue [technology standards](#) for the state to ensure security, supportability, economies of scale and alignment with the RA.

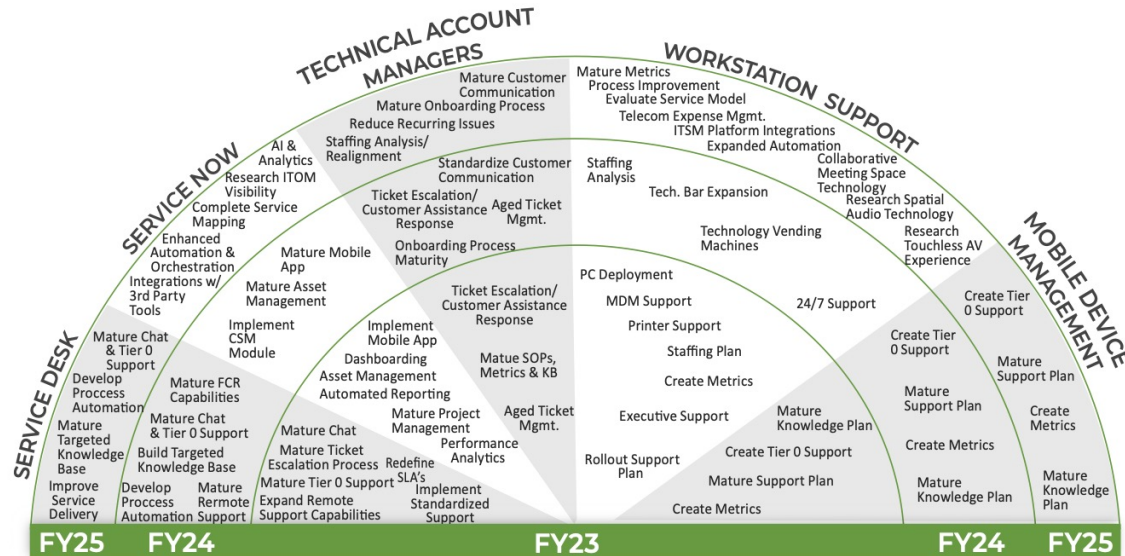
- New standards are posted regularly. View our top 10 standards on our [Projects website](#).
- Enforcing against standards ensures the state is approaching technology at an enterprise level while keeping security, innovation and long-term support top of mind.



OKLAHOMA
Office of Management
& Enterprise Services

Strategic radar maps

- Each tower's radar map provides insight into its strategic priorities over the next three years.
- To learn more, read our [Strategic Plan](#) on the OMES website.



OKLAHOMA
Office of Management
& Enterprise Services

Areas of focus

High-priority areas of focus on our RA:

- ▶ **Robotic process automation** – bot and automation in partnership with UiPath and others.
- ▶ **Customer relationship management solutions** – Salesforce and ServiceNow.
- ▶ **Web and citizen experience** using Adobe Experience Manager, as well as general website design and delivery.
- ▶ **The State Data Platform** including Looker and the Google Cloud Platform.



OKLAHOMA
Office of Management
& Enterprise Services

Navigating OMES' processes



Administrative fee

- ▶ Paid to OMES by the supplier based on dollar value of all sales to customers pursuant to the contract.
 - Example: if the fee is 1% for sales totaling \$100,000, the fee will be \$1,000.
- ▶ Usage is calculated on amount the supplier has invoiced and received payment on during the quarter.
- ▶ Remittance amount is calculated on the quarterly usage report and remitted to OMES.

Reporting – Contract usage reports

- Reports provide the total dollar amounts sold to all state agencies and authorized affiliates whether done by P-card or purchase order.
 - Failure to provide reports may result in cancellation or suspension of the contract.
- Reports are submitted electronically on a provided template and sent to strategic.sourcing@omes.ok.gov.
- Reports are submitted quarterly, regardless of usage, and are due within 45 calendar days after the close of each quarter:
 - Jan. 1-March 31.
 - April 1-June 30.
 - July 1-Sept. 30.
 - Oct. 1-Dec. 31.



Quotes

- ▶ Cannot be greater than two decimals out to prevent rounding issues (system only accepts two decimals).
- ▶ If against a statewide contract, quote must reference that contract number (Example: SW1025).
- ▶ Need to be valid for a minimum of 30 days to allow for proper approval of a request.
- ▶ For accuracy, ensure that all costs are included (shipping/freight, etc.).
- ▶ Include a valid, current remit address.



Invoicing

- Invoice should match the quote as OMES sets PO up to match the quote.
- Suppliers should receive a copy of the OMES PO for the full agreed-upon amount before commencing labor for a project.
- OMES PO number must be on the vendor invoice.
- The accountspayable@omes.ok.gov email is only valid location for invoices (mail is acceptable but less preferred).
 - An invoice is not considered received and valid until the AP team is in possession of it.
- SW1025 invoices must include a timesheet for hours charged on invoice.
 - A simple, one-time repair job does not need a timesheet included, but any long-term hourly labor must include timesheets.
- On timesheets:
 - Round to two decimals.
 - Submit time in 15-minute increments.
- Most invoices will need a time period covered, timeframe of renewal and dates of services commencing.



OKLAHOMA
Office of Management
& Enterprise Services

Invoicing and payment

Invoices

- A correct, current purchase order number is required on every invoice.
- If for a service, it must include the service dates.
- If for hourly charges, it must have the number of hours and cost per hour.
- Must match the quote to ensure timely payment.
- Accuracy is important for tracking assets.
- Cannot be issued in advance of a purchase order.

Payments

- Pursuant to 74 O.S. §85.44(B), invoices are paid in arrears after products have been delivered or services provided.
- Payment terms are officially net-45.
- Interest charged must be according to statute or is rejected as invalid and cannot be paid.



OKLAHOMA
Office of Management
& Enterprise Services

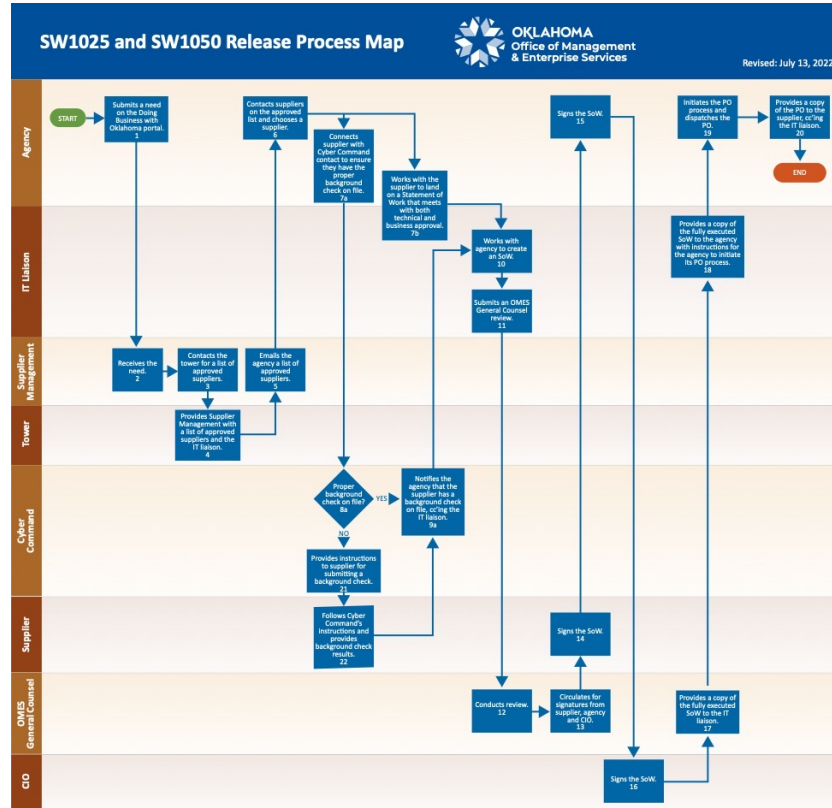
Authority to Operate (ATO)

- ▶ Asserts that the supplier's internal security policies meet the minimum standards set by OMES Cyber Command.
- ▶ Simply tied to a security approval.
 - Suppliers must still complete an architectural review and go through the normal procurement process.
- ▶ In the spirit of efficiency, OMES Cyber Command accepts industry standard assessments and certifications in lieu of their own standard assessment since substantially similar in structure and content.
- ▶ Annual assessment is required.
- ▶ [More information can be found here.](#)
- ▶ Questions? Email thirdpartysecurity@omes.ok.gov.



OKLAHOMA
Office of Management
& Enterprise Services

Hover over the map to view details



OKLAHOMA
Office of Management
& Enterprise Services

SW1025 renewals

- ▶ Move SW1025 and SW1050 off the FY term and add renewal options to avoid the need to reapply annually.
- ▶ In April 2023, the OMES Central Purchasing will provide awarded suppliers with an amendment to extend current contract from June 30, 2023, to Sept. 30, 2023.
- ▶ In July 2023, OMES Central Purchasing will remind awarded suppliers of the Sept. 30 termination and provide information on the application process for the Oct. 1, 2023-Sept. 30, 2024, award term.
- ▶ The 2023-2024 SW1025 award will have an initial one-year term with four one-year options to renew.
 - By completing this process in 2023, your organization will benefit from renewal options, saving time and resources for all parties involved.



OKLAHOMA
Office of Management
& Enterprise Services

SW1050 renewals

- OMES Central Purchasing will terminate all current SW1050 contracts on March 31, 2023, regardless if you still have time on your initial term.
- Earlier this month, OMES Central Purchasing reminded awarded suppliers of the March 31 termination and provided information on the application process for the new April 1, 2023-March 31, 2024, award term.
- The 2023-2024 SW1050 award will have an initial one-year term with four one-year options to renew.



OKLAHOMA
Office of Management
& Enterprise Services

SW1025 position categories

- **Administrative services:** Business Analysts, Strategic Planning, Cost/Process Improvement.
- **Project Management:** Project Manager.
- **App Dev and Support:** App Developer/programmer, Application Support Specialist, Application Analyst, Systems Analyst or Software Test Analyst.
- **Enterprise App Environment:** Application Administrator.
- **Enterprise Architecture:** Technical Architect or Business Architect.
- **Customer Service/Help Desk:** Help Desk Support Specialist or Technical Support Technician.
- **Data Services:** Database/Warehouse Architect or Database Admin.
- **IT Security:** Security Analyst, Security Engineer or Security Architect.



OKLAHOMA
Office of Management
& Enterprise Services

SW1025 position categories

- **Systems and Component Admin/Design/Support:** Network Engineer or Network Admin.
- **Training and Communications:** Communications Coordinator.
- **Digital Design and Dev:** Graphic Designer, Web Developer, API/Web Services Developer.
- **Computer Break/Fix Services:** Computing Device Support.
- **Technical Grant Proposal Services:** Technical Grant Writer.
- **Accessibility/Quality Assurance:** Quality Management Coordinator, Software Tester, Accessibility Tester.
- **Cloud Solutions Architect:** Plan and engineer cloud computing infrastructure.
- **Artificial Intelligence/Machine Learning Engineer:** Process & verify integrity of data for analysis.



OKLAHOMA
Office of Management
& Enterprise Services

Background checks

- Required for all contractors that will access, process, store or transmit state data; prior to performing any services.
- Types of background checks:
 - Enhanced background check.
 - Criminal history background check: Required for all resources that will access, process, store or transmit state data in connection with a release of SW1025 that includes criminal justice information, OSBI data or OBNDD data.
 - Visit the [OSBI website](#) and request these checks:
 - OSBI Criminal History Database Service.
 - ODOC Sex Offender Registry Search.
 - ODOC Violent Offender Registry Search.
- Email results to [Elyse Seals](#).
- Supplier is responsible for all costs associated with background checks.



OKLAHOMA
Office of Management
& Enterprise Services

Background checks

- If an enhanced background check is needed, an email address will need to be provided for the requested user for training in the Criminal Justice (CJIS) system and login functions.
- Questions to determine if a standard background check vs an enhanced background check is needed:
 - Will the resources in question:
 - Require computer access or access to any equipment that stores, processes or transmits criminal justice information, federal tax information and other types of sensitive data?
 - Require physical access to sensitive areas of state facilities?
 - Require elevated credentials to fulfill their duties?
 - Be based locally in Oklahoma? This question is only needed if any of the above questions are Yes.

Resources



Resources

- [SW1025 and SW1050 FAQs.](#)
- [SW1025 and SW1050 release process map.](#)
- [Doing Business page.](#)
- [IT solicitations page.](#)
- [IT Reference Architecture.](#)
- [IT standards.](#)
- [IT projects.](#)
- [IT Strategic Plan.](#)
- [IT Third-Party Risk Management.](#)



OKLAHOMA
Office of Management
& Enterprise Services

Q&A





Contact us



Email Strategic Alliance Management
at sam@omes.ok.gov.



OKLAHOMA
Office of Management
& Enterprise Services